



### What Examiners Look For

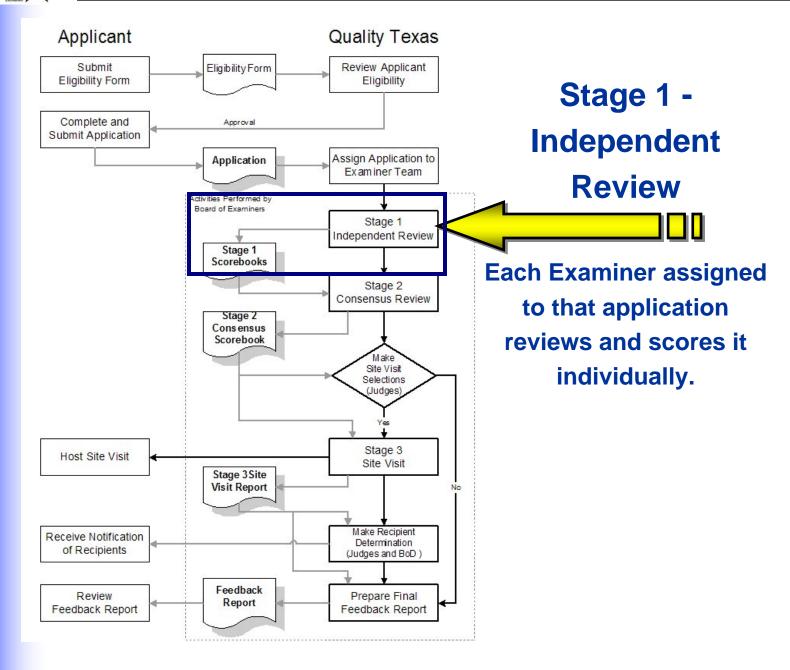
# How Quality Texas Examiners Review an Application



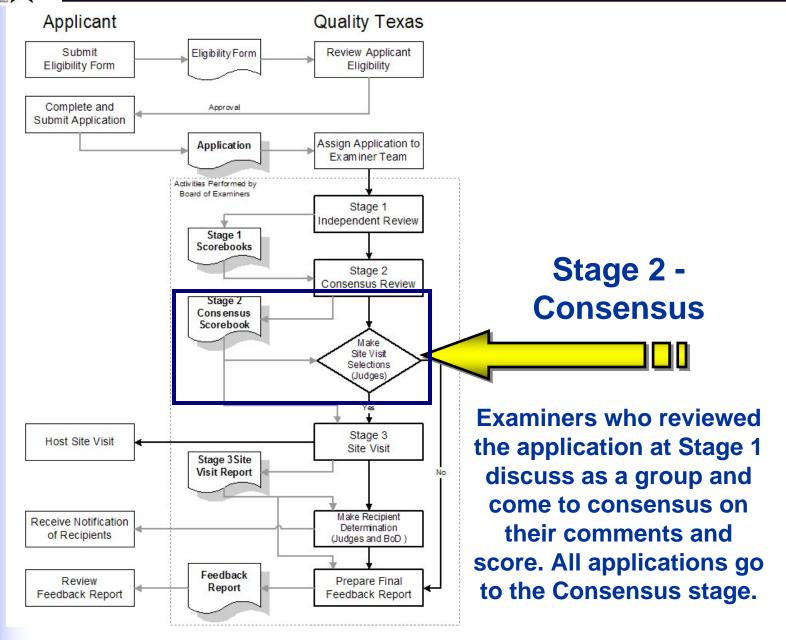
### The Review Process Has Three Stages

- Stage 1 Independent review
- Stage 2 Consensus
- Stage 3 Site visit
- This presentation focuses on how Examiners assess applications in Stage 1

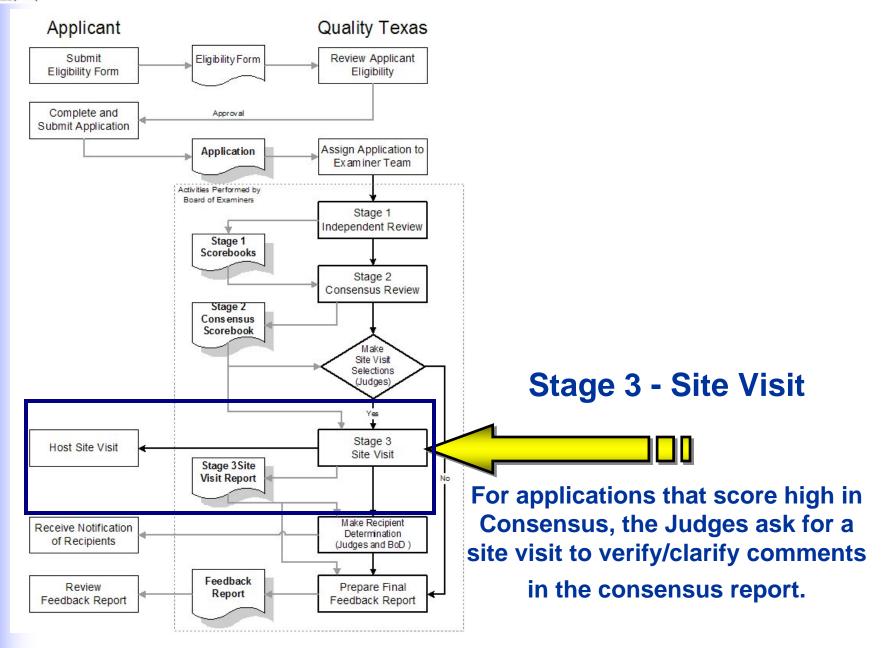




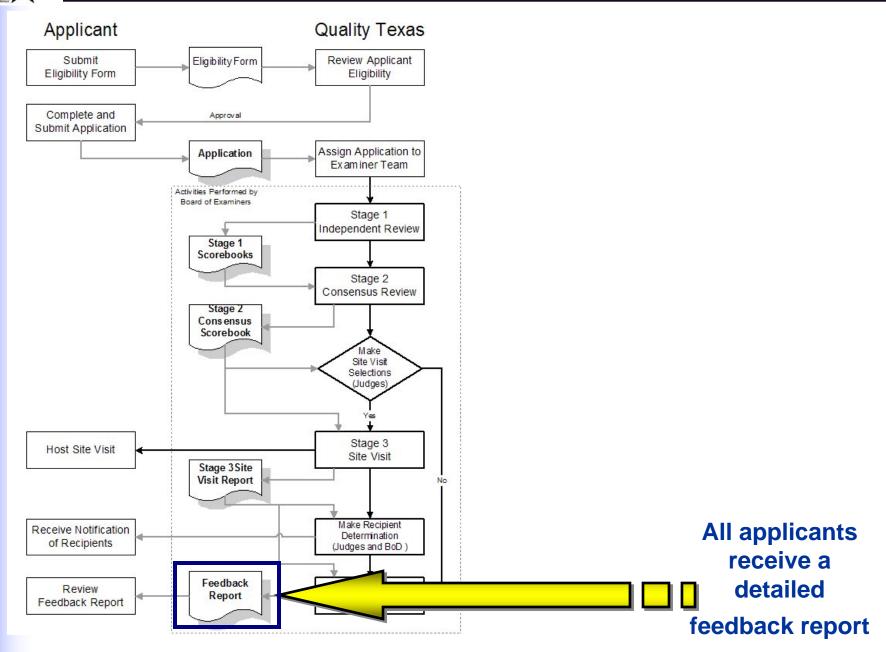














# The Examiners' Process: Stage 1 Independent Review

Prepare to Evaluate

- Check for Conflicts of Interest
- Assemble Materials
- Review Criteria
- Read the Application

**Evaluate the Application** 

- Develop Key Factors
   Worksheet
- Prepare for Item Evaluation and Scoring
- Evaluate Processes or Results
- Write Item Comments
- Score Item Worksheets

Finalize the Scorebook

Develop

Workshoe.

- Review for Consistency
- Finalize Remaining Worksheets
- Forward Completed Scorebook

This is a list of important facts that help the Examiners understand the unique issues related to the applicant. It is derived primarily from the Organizational Profile.



**Prepare to Evaluate** 

**Evaluate the Application** 

Finalize the Scorebook

- Check for **Conflicts of** Interest
- Assemble **Materials**
- **Review Criteria**
- Read the **Application**

- Develop Key **Factors** Worksheet
- Prepare for Item **Evaluation and** Scoring
- Evaluate **Processes or** Results
- Write Item Comments
- Score Item **Worksheets**

- **Develop Key Themes** Worksheet
- **Finalize** Remaining **Worksheets**
- **Forward Completed** Scorebook

**Examiners identify 4** - 6 Key Factors that are relevant to the specific Item response being evaluated. These Factors are used to develop objective, actionable feedback comments.



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   Worksheets

### Finalize the Scorebook

- Develop Key Themes Worksheet
- Review for Consistency
- Finalize

#### Worksneers

Forward
Completed
Scorebook

Examiners evaluate
the Item responses,
using defined
evaluation factors
for both Process
(Categories 1 – 6)
and Results
(Category 7) Items
(see following
slides for details).



# In Evaluating Processes (Categories 1 – 6), Examiners Look At:

**Approach** – How the applicant addresses the Criteria

requirements (what systematic processes are in

place?)

**Deployment** — The extent to which the applicant's processes are

used and followed across the organization

**Learning** – How processes systematically are evaluated and

improved; how the organization learns

**Integration** – How individual components of the system operate

as a fully interconnected unit (e.g., output from

one process is used as input to other processes)



# In Evaluating Results (Category 7), Examiners Look At:

**Levels** – Numerical data that place an organization's

performance on a meaningful measurement scale

**Trends** – Numerical data that shows the direction and rate of

improvements over time

**Comparisons** – Shows the significance of results by their relationship

to performance of other organizations for the same or

similar measures

**Linkages** – Connections to important customer, product /service,

process, or action plan performance requirements

Gaps — Missing information or data that may be called for in

the Organizational Profile or elsewhere in the Criteria

**Segmentation\*** - Results are presented by appropriate customer,

employee, market sub-groups to demonstrate relative

performance across all important sub-groups

<sup>\*</sup> Segmentation is a sub-set of the other evaluation factors, I.e., observations about segmentation may be included within comments about levels, trends, comparisons, linkages or gaps.



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Examiners write 6 –
10 comments, both
Strengths and
Opportunities For
Improvement (OFIs)

Completed Scorebook



#### **Feedback Comments**

- Provide applicants an external view, grounded in the Criteria.
- Communicate current level of achievement and guidance to reaching the next level of performance.
- Comments are in a polite, professional tone without judgmental or prescriptive language.
- Comments are based solely on the applicant's Key Factors, the Criteria, and the scoring guidelines. Personal opinions or prescriptive feedback is not allowed.
- All OFI comments include actionable information that helps the applicant understand where to focus attention to move forward; a "so what" also is included explaining the importance of the gap to the applicant.
- Comments are aligned with and support the score assigned to each Item.



### **Sample Process Strength Comment**

**Approach** 

Senior leaders create a focus on action to accomplish the organization's objectives, improve performance and attain their vision through a variety of performance metrics based on the FOCUS scorecard. These include trend charts, control charts, and the ability to drill down to a specific clinic, CM, group, payor, provider, and /or team. Metrics are communicated and deployed through cross-functional teams referred to as "Data Docs." The senior leadership team reviews and approves all key organizational performance indicators that will be part of the scorecard. The OASIS Improvement Model is utilized to improve performance and accomplish the organization's objectives.

Integration

Learning



### **Sample Process OFI Comment**

**Approach** 

Although the applicant's <u>Service Experience Survey</u> and <u>Service Recovery Process</u> allow follow up with some of its patients to receive prompt and actionable feedback, it is not clear how the other survey approaches enable the applicant to receive prompt feedback from its <u>other customer segments</u>, such as the community, partners, and payors.

**Deployment** 



### **Sample Results Strength Comment**

Levels

**Trends** 

Comparisons

Results for community confidence (Figures 7.2-8a through 7.2-8c) show improving results over the last three years among users and nonusers in all counties, with overall, pediatric, and senior care performance that is the best in the state for 2005. These results demonstrate the applicant's progress toward the key customer and stakeholder requirement of the applicant having a "reputation as a high-quality health center."

Linkage



### **Sample Results OFI Comment**

Gap

Linkage

No data are provided related to nine of the 14 programs to support the key communities identified in Figure 1.2-5. In addition, no results are provided on the impact of the applicant's actions to build community health (e.g., the actual weight loss and fitness of children participating in the "Healthy Body" Program rather than the number of children participating). Without such results, it is not clear how the applicant determines the impact of its efforts and ensures that its resources are being used effectively.

"So What"



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- Forward Complete

Examiners use a
Scoring Guidelines
table to determine
the appropriate
score for each Item



### **Why Scores Matter**

 Provides feedback to the applicant about the relative maturity of their processes or results

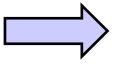
 Helps Examiners "calibrate" comment balance both in independent review and in consensus

Used by Judges to determine Site Visit recipients

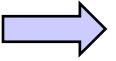


### **Evaluation Factors and Scoring**

## **Evaluate Processes**



# Write Comments



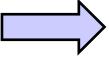
## **Assign** Scores

- Approach
- Deployment
- Learning
- Integration

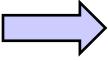
- Approach
- Deployment
- Learning
- Integration

- Approach
- Deployment
- Learning
- Integration

## **Evaluate** Results



## Write Comments



## Assign Scores

- Levels
- Trends
- Comparisons
- Linkages
- Gaps

- Levels
- Trends
- Comparisons
- Linkages
- Gaps

- Levels
- Trends
- Comparisons
- Linkages
- Gaps



#### **How Examiners Score Item Worksheets**

- Find the "best fit" scoring band
  - Read the descriptors for Approach, Deployment, Learning and Integration in the Scoring Guidelines to determine the appropriate scoring band for Process Items (Categories 1 – 6).
  - Read the descriptors for Levels, Trends, Comparisons and Linkage in the Scoring Guidelines to determine the appropriate scoring band for Results Items (Category 7).
- Determine a 5% increment score within the band
- Verify the score against the balance of comments
- Record the Item score



•Score	Approach	Deployment	Learning	Integration
•0% •or •5%	No systematic approach is evident; information is anecdotal.	Little or no deployment of an approach is evident.	An improvement orientation is not evident; improvement is achieved through reacting to problems.	No organizational alignment is evident; individual areas or work units operate independently.
•10% •15% •20% •or •25%	The beginning of a systematic approarbasic requirements or unlitem is evident.	progress in achieving the basic requirements of the ltem.	Early stages of a transition from reacting to problems to a general improvement orientation are evident.	The approach is <u>aligned</u> with other areas or work units largely through joint problem solving.
•30% •35% •40% •or •45%	An <u>effective</u> , <u>systematic</u> <u>approach</u> , responsive to the <u>basic requirements</u> of the Item, is evident.	The approach is deployed, although some areas or work units are in early stages of deployment.	The beginning of a systematic approach to evaluation and improvement of key processes is evident.	The approach is in <u>early stages</u> of alignment with <u>basic</u> organizational needs identified in response to the other Criteria Categories.
•50% •55% •60% or •65%	An <u>effective, systematic</u> <u>approach</u> , responsive to the <u>overall requirements</u> of the Item, is evident.	The approach is <u>well</u> <u>deployed</u> , although deployment <u>may vary</u> in some areas or work units.	A fact-based, systematic evaluation and improvement process and some organizational learning are in place for improving the efficiency and effectiveness of key processes.	The approach is <u>aligned with</u> <u>organizational needs</u> identified in response to the other Criteria Categories.
70% 75% 80% or 85%	An effective, systematic approach, responsive to the multiple requirements of the Item, is evident.	The approach is well deployed, with no significant gaps.	Fact-based, systematic evaluation and improvement and organizational learning are key management tools; there is clear evidence of refinement and innovation as a result of organizational-level analysis and sharing.	The approach is integrated with organizational needs identified in response to the other Criteria Items.



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Key Themes serve as the "Executive Summary" of the feedback report



### **Key Themes: Three Types of Comments**

#### Strengths

 What are the most important strengths or outstanding practices identified?

#### Opportunities For Improvement

 What are the most significant concerns, weaknesses, or vulnerabilities identified?

#### Results

 Considering the applicant's Key Factors, what are the most significant strengths, vulnerabilities, and/or gaps found in its results?





### What Examiners Look For

# How Quality Texas Examiners Review an Application